

The Artful Facilitator

Guiding Groups to Collaborative Results

In this highly-interactive session, participants will learn and practice the skills of facilitating dynamic, interactive discussions focused on producing impactful results. This seminar is ideal for business managers, financial services executives, attorneys, doctors or anyone who wishes to implement a strategy session, lead a project team, enable collaborative learning or work through team issues.

As part of the session, participants will practice facilitating using real life client or internal business situations. Lessons will be supported with a blend of solid technique and practical feedback.

Developed by facilitator Adam Vane, these methods have been taught and implemented in over 100 organizations, including JPMorgan Chase, Yale University School of Medicine and the World Bank.

Whereas some programs on facilitation consist largely of lecture and explanation, Vane will lead members through an implementation of the techniques to see immediate results. Participants will have the opportunity to discuss real issues and receive “in-the-moment” coaching on real-world solutions.

Participants will learn how to:

- Jump start a facilitation session through preparation, involvement and agreement
- Use adult learning principals and behavioral styles to create a dynamic environment
- Recognize and respond to challenging or disruptive behaviors
- Actively listen, validate and engage group participants to build cohesive momentum
- Inspire and build commitment to achieving bottom line results

Testimonials

“Adam’s coaching program on group facilitation helped me to engage a challenging group and to prepare a presentation which influenced my audience. His in-the-moment techniques have enabled me to be a more compelling presenter and facilitator in a variety of formal and informal situations in a large, matrixed organization.”

**Audrey Graber, VP, Training and Development
Citigroup**

“Adam Vane led a highly practical session of “The Artful Facilitator” for a group of novice facilitators on my team. The two-day session was personally enlightening thanks to Adam’s “in the moment” coaching, and his results-oriented curriculum. All of us left the training with actual skills which we have been able to use ever since. Before each session that I facilitate I make sure to review the handbook Adam provided us in order to prepare.”

**Sabine Durier, Principal Knowledge Officer at IFC
World Bank**